



#### **DUAL EVOLUTION PROFILE**

# **DUAL's Coverage**

DUAL Evolution is a packaged suite of products specifically designed to address the complex needs of medium to large businesses. It combines the tailored coverage of Directors and Officers Liability, Employment Practices Liability, Tax Audit, Statutory Liability and Supplementary Legal Expenses, and Crime Protection policies, with the simple transaction of Management Liability.

Management Liability Insurance, designed for SMEs, provides an adequate risk transfer solution for businesses with turnover less than \$50 million, however it doesn't adequately address the exposures of medium to large companies.

Our specialist Underwriters enable us to offer bespoke solutions, which can be tailored to a policyholder's unique risk profile. Competitive pricing more cost effective than separate policies which can be tailored to a policyholder's unique risk profile.

This allows us to provide competitive pricing, which is more cost effective than separate policies.

# **Our Appetite**

We have a broad underwriting appetite for our DUAL Evolution product with target markets including:

- Publicly listed companies outside of the ASX100
- Publicly listed companies outside of the \$50 million

# What is Covered?

#### **Directors & Officers Liability**

- · Directors choice of Defence Counsel
- Employment Practices Liability cover for Insured Persons
- Crisis Costs
- · Insured Person Tax Liability
- · Pollution Defence Costs and Investigation Costs
- · Preservation of Right to Indemnity
- Reinstatement of the Indemnity Limit for Insured Persons
- Trustee Liability cover for single employer superannuation fund
- Unincorporated Joint Venture cover

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# **Capacity Available**

**Directors & Officers: \$10M** 

**Employment Practices: \$5M** 

**Tax Audit Costs:** \$2M

Statutory Liability & Supplementary Legal

**Expenses:** \$5M

Crime: \$10M

# Features of Cover:

#### What is covered?

#### **Employment Practices Liability (EPL)**

- Includes cover for claims brought against employer by an employee
- Investigation Costs for Employment Practices
   Breaches

#### **Tax Audit**

- · Including ATO Risk Reviews
- Including tax audits by Commonwealth, State & Territory bodies
- · Insured Persons Personal Income Tax Audit cover

#### Statutory Liability & Supplementary Legal Expenses

- Automatic Run-Off for Retired Insured Persons
- Crisis Costs
- · Pollution Defence Costs and Investigation Costs
- Prosecution Costs
- Unincorporated Joint Venture Cover

#### **Crime Protection**

- · Including internal and external frauds
- Optional access to a dedicated Whistleblower Hotline
- Contractual Penalties resulting from an internal or external crime
- Extortion Costs
- Future Loss Prevention Costs

# Why DUAL?

#### 1. Uninsured Exposures Specialists

DUAL's Evolution product has been designed specifically to provide comprehensive coverage and a broad underwriting appetite for private & publicly listed companies outside of the ASX100 with turnover above \$50 million.

#### 2. Simple Delivery

DUAL's Evolution product is available through your local DUAL Underwriter who can provide a tailored solution.

#### 3. Claims Expertise

Our dedicated in-house Financial Lines claims team includes qualified lawyers with over 40 years experience. Our claims officers are dedicated to managing your claim from initial notification right through to resolution. In addition, DUAL utilises specialist law firms & consultants with significant expertise in niche areas such as EPL, Statutory Liability, Crime and Tax Audit, to ensure our Insureds get the best possible outcomes.

Please contact your local Underwriter for more information

# Product Profile: Evolution 03.21

# **Proven Claims Experience**

## Crime Claims | Example

#### **Profile:**

Agriculture, 450 staff, \$170M turnover

#### **Background:**

The Insured discovered that a long standing contractor (who was also a former employee) had been misappropriating funds over a 6 year period by adding an additional 0 to his weekly contractor payments. The contractor was then creating fake invoices for fictitious purchases to conceal the fraud. The total stolen was quantified at \$9.8m.

#### **Response:**

The Policy was triggered and cover was provided for the Insured's direct financial loss.

#### **Payment Total:**

\$1,000,000 (full Indemnity Limit) \$40,000 loss investigator fees.

# **SL Claims** | Example

#### **Profile:**

Construction/Building, 495 staff, \$210M turnover

#### **Background:**

The Insured was prosecuted under the relevant Occupational Health and Safety laws for not having adequate working processes and lack of safety protocols in place. An individual in the Insured's care was injured whilst operating pulley machinery. The Insured was prosecuted under the relevant WHS laws for inadequate working processes and a lack of safety protocols.

#### **Response:**

The Policy was triggered as it was a prosecution against the Insured.

#### **Payment Total:**

\$165,000 for defence costs and settlement.

### **D&O Claims** | Example

#### **Profile:**

Retail, 141 staff, \$7.5M turnover

#### **Background:**

The Policyholder commenced proceedings against a former Director alleging that he entered into a transaction to acquire a subsidiary without approval of the Board/Company. The subsidiary did not perform well and eventually went into liquidation. The Policyholder alleged the former Director was responsible for any losses the Policyholder sustained due to the subsidiary performing poorly.

#### **Response:**

The Policy was triggered and indemnity was granted.

#### **Payment Total:**

\$550,000 for settlement and \$685,000 for defence costs.

## XS D&O Claims | Example

#### **Profile:**

Agriculture, 19 staff, \$10.9M turnover

#### **Background:**

The Policyholder and numerous Directors were subject to an investigation by the Independent Commission Against Corruption (ICAC). The ICAC investigation also led to other claims against Directors alleging misleading and deceptive conduct.

#### **Response:**

The \$5M limit of indemnity of the Primary Policy was exhausted. The Excess Layer Policy was triggered in respect of both the investigation and claims.

#### **Payment Total:**

\$2,900,000 settlement and \$950,000 defence costs.